

International Playground Safety Institute, LLC

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To Whom It May Concern:

I wanted to write to let you know how important I think the Noratek CityReporter mobile inspection software will become to all types and sizes of local government as well as private organizations.

When I first saw this technology demonstrated at the 2012 Illinois Park and Recreation Conference I thought of how I might use this Smart phone wireless application to better implement my own playground safety inspections. Since the inspection forms in my book, *Playground Safety Is No Accident* are available in electronic format I wondered how I might make them more effective through your app. I see this app becoming more commonplace as technology improves and the hardware cost to implement this app continues to become more affordable.

A manager's challenge has always been to maximize the effectiveness and efficiency of the limited resources at their disposal. Easy to use inspections that document both compliant conditions and corrective action for non-compliant conditions is more an art form than a science. The cost to create and store this documentation can be overwhelming. And then, what do you do with it all? Managers need to be able to access and manage all the data in some useful format throughout the life of the capital asset and beyond.

Your application seems very intuitive to implement and flexible enough to create almost any other type of inspection process customized to owner's specific needs. I am looking forward to learning more about all the possible applications one can think of for creating paperless documentation in an easily accessible but secure digital cloud environment. I look forward to learning more about creating custom inspections, managing the database to solve future problems. This will help managers better utilize the limited resources at their disposal as well as their own time.

As a manager of public resources it is important to know, for sure, that critical inspection processes are being done on time, documented in writing, and verified with digitally imbedded photographic proof of the deficiency and corrective action. This kind of digital date stamped documentation is a risk manager and defense attorney's dream.

During my recent Certified Playground Safety Inspector training in Singapore and Malaysia I became aware of their Governments' interest in developing a mobile phone or tablet inspection system to help them better manage their staff and infrastructure resources and the hundreds of independent contractors they employ to complete various inspection, maintenance and repair tasks. After I discussed your product with them they immediately wanted to be introduced to your people. It was good to hear they are continuing to look at how this application can be expanded to meet their specific needs.

If I can be of any help in any way with these Asian contacts please let me know.

Best of luck,

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